

# Relationship Placemat

## a simple way to make your team stronger

### Lifeline



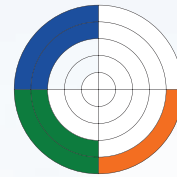
#### Professor Plum

Talent Concentration	<b>Achiever</b>	Leadership Style Think/do it myself, leadership by example and wise counsel
Connect External Dialogue	<b>Analytical</b>	
	<b>Relator</b>	
Reflect Internal Dialogue	<b>Individualization</b>	
	<b>Arranger</b>	

#### Personal Best

My purpose is to be a leader who inspires others to follow and I am at my personal best analyzing options with trusted associates to achieve common goals.

### Lifeline



#### Mr. Green

Talent Concentration	<b>Learner</b>	Leadership Style Think/do it myself, leadership by example and wise counsel
Connect External Dialogue	<b>Responsibility</b>	
	<b>Relator</b>	
Reflect Internal Dialogue	<b>Achiever</b>	
	<b>Analytical</b>	

#### Personal Best

I am at my personal best when I am honest and open and taking on new challenges.

### Lifeline



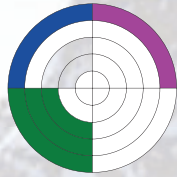
#### Sergeant Gray

Talent Concentration	<b>Arranger</b>	Leadership Style Think/do it myself, leadership by example and wise counsel
Connect External Dialogue	<b>Harmony</b>	
	<b>Restorative</b>	
Reflect Internal Dialogue	<b>Includer</b>	
	<b>Learner</b>	

#### Personal Best

At my best when I am able to calmly and confidently work with people to create connections, to address new opportunities, as I believe everyone has values, skills and knowledge that will best be served in developing solutions.

### Passionista



#### Ms. Peacock

Talent Concentration	<b>Learner</b>	Leadership Style Think/do it myself, leadership by example and wise counsel
Reflect Internal Dialogue	<b>Positivity</b>	
	<b>Strategic</b>	
Connect External Dialogue	<b>Arranger</b>	
	<b>Individualization</b>	

#### Personal Best

I am at my best self when I'm sharing my contagious enthusiasm to unselfishly move people contributing with their unique talents to a better space by crafting solutions to complex problems.

### Force of Nature



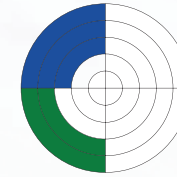
#### Prince Azure

Talent Concentration	<b>Learner</b>	Leadership Style Think/do it myself, leadership by example and wise counsel
Reflect Internal Dialogue	<b>Ideation</b>	
	<b>Self-Assurance</b>	
Connect External Dialogue	<b>Maximizer</b>	
	<b>Futuristic</b>	

#### Personal Best

I am at my personal best when developing new services to meet the needs of our patients and improving the performance of exiting products and services.

### Bridgineer



#### Colonel Mustard

Talent Concentration	<b>Context</b>	Leadership Style Know team's feelings and help move forward, leadership by example and wise counsel
Connect External Dialogue	<b>Harmony</b>	
	<b>Relator</b>	
Reflect Internal Dialogue	<b>Individualization</b>	
	<b>Arranger</b>	

#### Personal Best

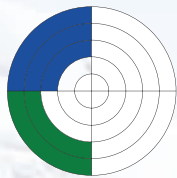
I am at my best when addressing problems. I will always ask, "Why are we here?" I look for new options and bring the right people together, because I believe there is always a better way.





We are life-long learners and we have a preference for old friends. We are characterized by being in the 'present moment' and constantly looking for a new way to do something. Matching jobs/tasks to individuals comes instinctively. We remember the past more accurately than most and we must have historical data and time to process it before we can make a decision.

### Bridgineer



**Ms. Scarlet**

Talent Concentration	<b>Strategic</b>	Leadership Style
	<b>Learner</b>	
	<b>Relator</b>	
	<b>Responsibility</b>	
	<b>Individualization</b>	
Connect External Dialogue		Know team's feelings and help move forward, leadership by example and wise counsel
<b>Personal Best</b>		

I am at my best when I begin with the end in mind. I leverage my love of learning, genuine concern for others, deep reflection, intuition, and passion for self-direction to lead and to help achieve organizational goals.

### Trailblazer



**Mr. Meadow-Brook**

Talent Concentration	<b>Context</b>	Leadership Style
	<b>Discipline</b>	
	<b>Learner</b>	
	<b>Deliberative</b>	
	<b>Consistency</b>	
Reflect Internal Dialogue		Think/do it myself, leadership by example and wise counsel
<b>Personal Best</b>		

I am at my personal best when operating within set patterns and routines. When uncertainty and chaos are present, I look to create structure and routine. I find comfort, joy and grounding in the correctness of the past and use that knowledge to improve the lives of people today and future generations.

### TEAM

	DB %	Group %
<b>Learner</b>	28.6%	75%
<b>Relator</b>	30.2%	50%
<b>Arranger</b>	17.5%	50%
<b>Individualization</b>	12.9%	50%
<b>Context</b>	8.8%	25%

### Competitive Advantage Matrix

	Learner	Relator	Arranger	Individualization	Context	Harmony	Responsibility	Strategic	Achiever	Futuristic	Maximizer	Consistency	Self-Assurance	Developer	Discipline	Analytical	Deliberative	Restorative	Ideation	Positivity	Includer	
<b>Members with this Talent</b>	6	4	4	4	2	2	2	2	2	1	1	1	1	1	1	2	1	1	1	1	1	1
<b>Top Five Group Talents</b>	1	2	3	4	5																	
Sergeant Gray	5		1			2												3				4
Professor Plum		3	5	4					1							2						
Mr. Meadow-Brook	3				1							5			2		4					
Mr. Green	1	3					2		4							5						
Colonel Mustard		3	5	4	1	2																
Ms. Scarlet	2	3		5			4	1														
Ms. Peacock	1		4	5				3													2	
Prince Azure	1									5	4		3	C							2	

### Relational Rules of Engagement

- Talent Collisions:** strategic, arranger v. analytical, strategic and/or achiever v. ideation, positivity v. deliberative, context v. futuristic, strategic v. deliberative, ideation and/or learner v. discipline and/or consistency, restorative v. maximizer.
- Talents Intensified:** (in one person) consistency & discipline, context & discipline, responsibility & achiever, responsibility & relator, strategic & futuristic, maximizer and their other four talents.
- Talent Combinations:** Prince Azure's learner + maximizer = developer.
- Determine at least a few specific roles for some team members to play for the team now, based on their talents and use the strong team exercise when new teams need to be formed for new tasks.

